

Methodological tool: Opportunities

Number of methodological Tool	EUPANEXT_LO_175_M_001
Work Area Code and Title	Work Area 22 PA as a manager
Unit Code and Title	5.8 Act as a manager
Learning Outcome Number and Title	LO175: Demonstrate Entrepreneurial attitude
Objective of the methodological tool	<p>After the completion of this activity, participants will be able to:</p> <ol style="list-style-type: none"> 1. Research in order to identify possible opportunities for the organisation including 'bigger picture' issues that provide the context in which people live and work 2. Sets criteria for the evaluation of possible opportunities 3. Identifies strengths and weaknesses of self and organisation and takes this information into consideration when evaluating possible opportunities 4. Performs risk evaluation of possible opportunities.
Approximate Time needed for the completion of this exercise	60 min.
Individual or group exercise	<input type="checkbox"/> Individual <input checked="" type="checkbox"/> Group
Type of methodological tool	<input checked="" type="checkbox"/> Written exercise <input type="checkbox"/> Group exercise <input type="checkbox"/> Video analysis <input type="checkbox"/> Simulation <input type="checkbox"/> Multiple choice <input type="checkbox"/> Group exercise with cards <input checked="" type="checkbox"/> Exercise using ICT <input type="checkbox"/> Role play <input checked="" type="checkbox"/> Group discussion <input type="checkbox"/> Case study <input checked="" type="checkbox"/> Creative Group Work
Description of the exercise/Procedure	<p>Split the class in groups of 3-5 members. Each group will do some research and identify opportunities for a hospitality organisation in their country. They should be able to present numbers and facts in order to support that this is an opportunity, which fulfils the evaluation criteria they will choose and weight. Also, they should be able to identify the risks.</p>

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	Each group will present their findings in class
Exercise is accompanied by	-
Exercise solution	-
Other comments to the trainer	-

