

## **Methodological tool: Organisational Procedures**

Number of methodological Tool	EUPA_LO_045_M_001
Work Area Code and Title	WA3: Communication and social, telephone handling, code of
	conduct, equal opportunities and relationships
Unit Code and Title	3.3. Use telephone techniques effectively in accordance with
	organizational rules and procedures-effective telephone handling
Learning Outcome Number and	LO045. Demonstrate ability to explain and demonstrate effective
Title	use of telephone skills according to organisational procedures;
	monitor the application of these skills and recommend changes in
	order to improve the experience of customers.
Objective of the	After the completion of this activity, participants will be able to:
methodological tool	- Describe organisational procedures when receiving or making
	a telephone call
	- Follow organizational procedures of the use of the telephone
	<ul> <li>Recommend changes in the organizational procedures in</li> </ul>
	order to improve the experience of the customers
	<ul> <li>Suggest a course of action to the caller based on</li> </ul>
	organisational procedures
Approximate Time needed for	60 minutes
the completion of this exercise	
Individual or group exercise	☐ Individual ☐ Group
Type of methodological tool	Written exercise
	Group exercise
	Video analysis
	Simulation
	Multiple choice
	Group exercise with cards
	Exercise using ICT
	Role play
	Group discussion
	Case study
	Creative Group Work
Description of the	Hand the attachment to the participants and ask them to read it
exercise/Procedure	individually.

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	Then, divide them in pairs and ask them to simulate a phone call while sitting back to back. The person who picks up the phone should respect the organizational procedures as described in the attachment. Encourage each group to simulate a different situation, as described in pages 3-5, under the title "TYPES OF INQUIRIES".
	After each group finishes, reflect collectively on the mistakes or strong point of each "representative" of the organization.
	Finally, ask participants to recommend improvements, through their experience, in the procedures.
Exercise is accompanied by	EUPA_LO_045_M_001_Att_1
Exercise solution	N/A
Other comments to the trainer	N/A